

10/28/16



Curriculum Development Form New Program (Academic Award)

Program Name (Academic Award):

Business Management Associate of Science - Pathway

CIP Code:

Type of Academic Award: AA AAS AFA AS Diploma Certificate

Current Location: Faribault North Mankato Proposed Location: Faribault North Mankato

Contact Person: Shayne Narjes Proposed Credits: 60

Date of Proposal: Proposed Implementation Date:

What program is being proposed? Business Management Associate of Science - Pathway

What impact will this new program have? Marketing Management program, Accounting program, general education course enrollments for college algebra, statistics, macroeconomics, and others.

Describe the rationale for this new program: Minnesota State pathways implementation of the state statute requiring more transferring of technical courses from 2 year state schools to 4 year state universities.

Attach additional material if necessary

As Faculty Developer, by signing this New Program form, the Curriculum Committee is assured of the following (check marks required):

Prior to Preparing Documentation

- Initiation — idea was submitted to Department Chair(s) and Academic Dean/Director for discussion and support
- Explored existing program offerings to identify potential duplication
- Gathered Labor Market data *NA*
- Completed Intention Form - *see print for myself*

MnSCU Notice of Intent (NOI) — Program Navigator

- Program Plan brought to Curriculum Committee for information purposes
- Articulation agreement included for AA, AS, AFA programs
- Vice President of Student and Academic Affairs approval
- President approval
- MnSCU Program Navigator upload — New Notice of Intent (NOI) informing other MnSCU colleges/universities of the program
- MnSCU initiates the intention stage for feedback; 60 days to complete official paperwork after MnSCU approval

Continue the Curriculum Development Process

- Completed the WIDS Program Project, which includes outlining scope and sequence of program
- Please Note: If courses do not already exist, the shell of each course must be created in WIDS before the WIDS Program Project can be completed

6/22/16

- Identified prerequisites (if any) for admission to the program *NA*
- Created program description in WIDS
- Created measurable program student learning outcomes in WIDS - *none*
- Proofread documentation for correct content
- Proofread documentation for grammatical and typographical errors
- For technical programs, the change was discussed at Advisory Committee meeting (upload meeting minutes)
- Uploaded additional documentation to WIDS (comparison template, etc.)

Shayne Narjes
Faculty Developer Signature

11/29/16
Date

As Academic Dean/Director, by signing this *New Program* form, the Curriculum Committee is assured of the following (check marks required):

- Identified potential opportunities and impacts of the change on other programs/departments (request DARS search from Registrar's Office)
- Provided supporting documentation to populate Program Navigator - *statewide webpage*
- I support this program plan
- I do not support this program plan — please provide reason(s):

Bob Embacher
Academic Dean/Director Signature

10/27/16
Date

If Academic Dean/Director does not support the new program proposal, faculty developer can elevate the proposal to AASC for resolution.

Upload this signed form as a PDF to WIDS Shared Document folder — Curriculum Committee

Following Curriculum Committee support, this form is completed with final signatures

Yali A. Bisher
Curriculum Committee Chair Signature

12/2/2016
Date

[Signature]
Vice President of Student and Academic Affairs Signature

12-14-16
Date

[Signature]
President Signature

12-21-16
Date

The following steps are possible post-approval steps

New Program

Upload to MnSCU Program Navigator

- Curriculum Committee Chair electronic approval
- Vice President of Student and Academic Affairs electronic approval
- President electronic approval
- Vice President of Student and Academic Affairs electronic approval (2nd)
- MnSCU reviews for final approval
- MnSCU grants approval

Student Affairs

- ISRS; DARS; eCatalog

Scope and Sequence for Perkins Programs of Study

Federal Dept. of Education review

Higher Learning Commissions (HLC) review

Business Management Associate of Science 2017-2018 catalog year

Student:			
Degree: 60 Credit AS Degree			
Advisor:			
	Credits Needed	Credits Taken	Date Taken
Technical Courses	29		
ACCT 1800 Business Law	3		
ACCT 1810 Financial Accounting	4		
ACCT 1811 Managerial Accounting	4		
ACCT 1834 Computerized Accounting	3		
MKT 1800 Introduction to Sales	3		
MKT 1810 Principles of Marketing	3		
MKT 1820 Introduction to Business	3		
MKT 1900 Principles of Management	3		
MKT 1910 Entrepreneurship	3		
AS General Education Requirements	31		
General Ed credits from 6 MNTC Areas required			
COMM 110 Public Speaking (MNTC 1)	3		
ENGL 100 Composition (MNTC 1)	4		
MATH 120 College Algebra (MNTC 4)	4		
MATH 154 Statistics (MNTC 4)	4		
ECON 120 Microeconomics (MNTC 5,9)	3		
ECON 110 Macroeconomics (MNTC 5,9)	3		
Liberal Arts and Sciences general education elective. Suggestion is from MNTC goal area #6	3		
Liberal Arts and Sciences general education elective. Suggestion is from MNTC goal area #7	3		
Liberal Arts and Sciences general education elective from any MNTC goal.	4		

Business Management Associate of Science 2017-2018 catalog year

Course Planning Sequence

1 st Semester, 1 st Year	Credits	Prerequisite
ACCT 1810 Financial Accounting	4	None
ACCT 1800 Business Law	3	None
MKT 1900 Principles of Management	3	None
MKT 1800 Introduction to Sales	3	None
Total	13	

2nd Semester, 1st Year	Credits	Prerequisite
ACCT 1811 Managerial Accounting	4	ACCT 1810
ACCT 1834 Computerized Accounting	3	None
MKT 1820 Introduction to Business	3	None
MKT 1910 Entrepreneurship	3	None
COMM 110 Public Speaking (MNTC 1,9)	3	Prerequisites: Must have a score of 86 or higher on the Sentence Skills
Total	16	

Summer, 1 st Year	Credits	Prerequisite
MKT 1810 Principles of Marketing	3	None
Total	3	

1 st Semester, 2 nd Year	Credits	Prerequisite
MATH 120 College Algebra (MNTC 4)	4	Prerequisites: Completion of MATH 0085 with a grade of C or higher or an
ECON 110 Macroeconomics (MNTC 5,9)	3	Prerequisites: Must have a score of 78 or higher on the Reading portion of
ENGL 100 Composition (MNTC 1)	4	Prerequisites: Must have a score of 78 or higher on the Reading portion of
Liberal Arts and Sciences general	3	Students should find a three credit course from goal area #6 (Arts &
Total	14	

2nd Semester, 2 nd Year	Credits	Prerequisite
MATH 154 Statistics (MNTC 4)	4	Prerequisites: Two years of high school algebra, completion of MATH 0085
ECON 120 Microeconomics (MNTC 5,9)	3	Prerequisites: Must have a score of 78 or higher on the Reading portion of
Liberal Arts and Sciences general	3	Students should find a three credit course from goal area #7 (Human
Liberal Arts and Sciences general	4	
Total	14	