



South Central College Program Design

AAS 2280/3280 Business Management

Program Information

Instructional Level Associate Degree

Career Cluster Business Management and Administration

Description

The Business Management Program is designed to provide learners with a broad background in general business concepts. The program focuses on the skills and knowledge needed in the areas of accounting, marketing and management, computer technology and office administration. The program increases opportunities for each learner to be successful in a current job as well as assisting in career advancement endeavors. The program also includes a Liberal Arts and Sciences component that helps learners develop a well-rounded view of the world in which they live and work.

Program Admission Dates (Fall and/or Spring)

Fall and Spring

Program Location (North Mankato and/or Faribault)

North Mankato and Faribault

Program Student Learning Outcomes

- 1 Apply concepts in management
- 2 Demonstrate knowledge of business process and organization
- 3 Analyze, interpret, communicate, and utilize financial information

Program Configurations

Fall Start

Credits

Technical Course	44
Liberal Arts & Sciences	16
Total Credits	60

Semester One - Year One

Course #	Course Title	Credits	Function
ACCT 1810	Financial Accounting	4	Technical Course
OTEC 1820	Business English	3	Technical Course
MKT 1820	Introduction to Business	3	Technical Course
MKT 1800	Introduction to Sales	3	Technical Course
ACCT 1834	Computerized Accounting I	3	Technical Course

Semester Two - Year One

Course #	Course Title	Credits	Function
ACCT 1811	Managerial Accounting	4	Technical Course
MKT 1910	Entrepreneurship	3	Technical Course
OTEC 2820	Business Communications	3	Technical Course
MKT 1810	Principles of Marketing	3	Technical Course
MKT 1900	Principles of Management	3	Technical Course

Semester Three - Year Two

Course #	Course Title	Credits	Function
LAS Elective	Outside MnTC Goals 1 and 5	3	Liberal Arts & Sciences
ACCT 1800	Business Law	3	Technical Course
MKT 1930	Human Resource Management	3	Technical Course
COMM 110	Public Speaking	3	Liberal Arts & Sciences

Semester Four - Year Two

Course #	Course Title	Credits	Function
LAS Elective	Outside MnTC Goals 1 and 5	3	Liberal Arts & Sciences
Econ Option	ECON 110 OR ECON 120	3	Liberal Arts & Sciences
ACCT 2827	Principles of Finance	3	Technical Course
ENGL 100	Composition	4	Liberal Arts & Sciences
MKT 1920	Marketing Research	3	Technical Course

Program Course List

Number	Title	Credits	Pre/Corequisites
ACCT 1800	Business Law	3	
ACCT 1810	Financial Accounting	4	None

ACCT 1811	Managerial Accounting	4	ACCT1810 Financial Accounting
ACCT 1834	Computerized Accounting I	3	None
COMM 110	Public Speaking	3	Score of 86 on the Sentence Skills portion of the Accuplacer or ENGL 0090 with a C or higher.
ENGL 100	Composition	4	Next-Generation Accuplacer Reading minimum score of 250 (Classic Accuplacer, minimum of 75) or completion of READ 0090 or EAP 0095 with a C (2.0) or higher.
MKT 1800	Introduction to Sales	3	
MKT 1810	Principles of Marketing	3	None
MKT 1820	Introduction to Business	3	None
MKT 1900	Principles of Management	3	
MKT 1910	Entrepreneurship	3	NONE
MKT 1930	Human Resource Management	3	None
MKT 1940	Leadership Strategies	3	
OTEC 1820	Business English	3	None
OTEC 2820	Business Communications	3	OTEC 1820