



South Central College Program Design

AS 3299/2288 Business Transfer Pathway

Program Information

Instructional Level Associate Degree

Career Cluster Business Management and Administration

Description

The Business Management Program is designed to provide learners with a broad background in general business concepts. The program focuses on the skills and knowledge needed in the areas of accounting, marketing and management, computer technology and office administration. The program increases opportunities for learners to be successful in their current job as well as assisting them in their career advancement endeavors. The program also includes a Liberal Arts and Sciences component that helps learners develop a well-rounded view of the world in which they live and work.

The purpose of a Minnesota State College and Universities (Minnesota State) transfer pathway is to identify the courses a student at a two-year college completes as part of an associate degree with a guarantee. Transfer Pathway associate degrees are accepted at any Minnesota State university that offers a designated bachelor's program with junior standing and may complete the bachelor's degree within an additional 60 credits.

Program Admission Dates (Fall and/or Spring)

Fall and Spring

Program Location (North Mankato and/or Faribault)

North Mankato and Faribault

Program Student Learning Outcomes

- 1 Apply concepts in management
- 2 Demonstrate knowledge of business process and organization
- 3 Analyze, interpret, communicate, and utilize financial information

Program Configurations

Fall Start

Credits

Technical Course	29
Liberal Arts & Sciences	31
Total Credits	60

1st Semester, 1st Year

Course #	Course Title	Credits	Function
ACCT 1800	Business Law	3	Technical Course
ACCT 1810	Financial Accounting	4	Technical Course
MKT 1800	Introduction to Sales	3	Technical Course
MKT 1900	Principles of Management	3	Technical Course

2nd Semester, 1st Year

Course #	Course Title	Credits	Function
ACCT 1811	Managerial Accounting	4	Technical Course
ACCT 1834	Computerized Accounting I	3	Technical Course
MKT 1820	Introduction to Business	3	Technical Course
MKT 1910	Entrepreneurship	3	Technical Course
COMM 110	Public Speaking	3	Liberal Arts & Sciences

Summer, 1st Year

Course #	Course Title	Credits	Function
MKT 1810	Principles of Marketing	3	Technical Course

1st Semester, 2nd Year

Course #	Course Title	Credits	Function
MATH 120	College Algebra	4	Liberal Arts & Sciences
ECON 110	Principles of Macroeconomics	3	Liberal Arts & Sciences
ENGL 100	Composition	4	Liberal Arts & Sciences
LAS Elective	LAS Course from Goal Area 6	3	Liberal Arts & Sciences

2nd Semester, 2nd Year

Course #	Course Title	Credits	Function
ECON 120	Principles of Microeconomics	3	Liberal Arts & Sciences
LAS Elective	LAS Course from Goal Area 7	3	Liberal Arts &

			Sciences
LAS Elective	LAS Course from any Goal Area	4	Liberal Arts & Sciences
MATH 154	Elementary Statistics	4	Liberal Arts & Sciences

Program Course List

Number	Title	Credits	Pre/Corequisites
ACCT 1800	Business Law	3	
ACCT 1810	Financial Accounting	4	None
ACCT 1811	Managerial Accounting	4	ACCT1810 Financial Accounting
ACCT 1834	Computerized Accounting I	3	None
COMM 110	Public Speaking	3	Score of 86 on the Sentence Skills portion of the Accuplacer or ENGL 0090 with a C or higher.
ECON 110	Principles of Macroeconomics	3	READ0090 with a grade of C or Higher or a minimum score of 78 on the Accuplacer Reading Comprehension test.
ECON 120	Principles of Microeconomics	3	Must have a score of 78 or higher on the reading portion of the Accuplacer test or complete READ 0090 with a grade of C or higher.
ENGL 100	Composition	4	Next-Generation Accuplacer Reading minimum score of 250 (Classic Accuplacer, minimum of 75) or completion of READ 0090 or EAP 0095 with a C (2.0) or higher.
MATH 120	College Algebra	4	Completion of MATH 0085 with a grade of C or higher, or an Accuplacer test score of 56 in Elementary Algebra and a score of 50 in College Level Mathematics. MNTC 4: Mathematical/Logical Reasoning
MATH 154	Elementary Statistics	4	Completion of MATH 0085 with a grade of C or higher (2.0), or an Accuplacer test score of 56 or above in Arithmetic AND a score of 76 or above in Elementary Algebra.
MKT 1800	Introduction to Sales	3	
MKT 1810	Principles of Marketing	3	None
MKT 1820	Introduction to Business	3	None
MKT 1900	Principles of Management	3	
MKT 1910	Entrepreneurship	3	NONE

