



**South Central College
Program Design**

DIP 2101/DIP 3118 Farm Business Management Diploma

Program Information

Instructional Level Technical Diploma

Career Cluster Agriculture, Food & Natural Resources

Description

The Farm Business Management program is designed for those actively engaged in the operation and management of a farm business. The purpose of the program is to develop the manager's ability to organize resources in order to meet business and family goals. Management is the utilization of resources to maximize the return to the scarcest resource which is a continuous decision-making process. The program emphasizes goal setting, the identification of resources, records management, business analysis and interpretation.

This program is eligible for state grant funding only.

Program Admission Dates (Fall and/or Spring)

Fall, Spring, and Summer Semester

Program Location (North Mankato and/or Faribault)

North Mankato and Faribault

Program Student Learning Outcomes

- 1 Student will develop goal setting skills.
- 2 Student will learn to identify resources.
- 3 Student will learn records management.
- 4 Student will develop business analysis and interpretation skills.

Program Configurations

Farm Business Management Diploma Courses - (60 Credits)

Credits

Technical Course	48
Elective	6
Liberal Arts & Sciences	6

Technical Courses

Course #	Course Title	Credits	Function
FBMT 1112	Foundations For Farm Business Management	4	Technical Course
FBMT 1121	Preparation for Farm Business Analysis	4	Technical Course
FBMT 1122	Implementing the System Management Plan	4	Technical Course
FBMT 1131	Managing and Modifying Farm System Data	4	Technical Course
FBMT 1132	Interpreting and Using Farm System Data	4	Technical Course
FBMT 1211	Introduction to Farm Business Management	4	Technical Course
FBMT 2141	Interpreting and Evaluating Financial Data	4	Technical Course
FBMT 2142	Interpreting Trends in Business Planning	4	Technical Course
FBMT 2151	Strategies in Farm System Data Management	4	Technical Course
FBMT 2152	Integrating System Information for Financial Planning	4	Technical Course
FBMT 2161	Examination of the Context of Farm System Management	4	Technical Course
FBMT 2162	Refining Farm System Management	4	Technical Course

Elective Courses (Choose 6 total credits)

Course #	Course Title	Credits	Function
	CHOOSE SIX CREDITS from the Following Courses	6	Elective
FBMT 1170	Intro to Farm Commodity Marketing (3 cr.)		Elective
FBMT 1173	Directed Study - Intro to Farm Commodity Marketing (2 cr.)		Elective
FBMT 1180	Applying Commodity Marketing Fundamentals (3 cr.)		Elective
FBMT 1183	Directed Study - Applying Commodity Marketing Fundamentals (2 cr.)		Elective
FBMT 1190	Evaluating Farm Commodity Marketing Tools (3 cr.)		Elective
FBMT 1193	Directed Study - Evaluating Farm Commodity Marketing Tool (2 cr.)		Elective
FBMT 2170	Monitoring Farm Commodity Marketing Plans (3 cr.)		Elective

FBMT 2173	Directed Study - Monitoring Farm Commodity Marketing Plans (2 cr.)		Elective
FBMT 2180	Strategies in Farm Commodity Marketing (3 cr.)		Elective
FBMT 2183	Directed Study - Strategies in Farm Commodity Marketing (2 cr.)		Elective
FBMT 2201-2204	Special Topics in General Farm Management (1 cr.)		Elective
FBMT 2205-2209	Special Topics in General Farm Management (2 cr.)		Elective
FBMT 2210-2214	2210-2214: Special Topics in Marketing (1 cr.)		Elective
FBMT 2215-2219	2215-2210: Special Topics in Marketing (2 cr.)		Elective
FBMT 2220-2224	2220-2224: Special Topics in Crops (1 cr.)		Elective
FBMT 2225-2229	2225-2229: Special Topics in Crops (2 cr.)		Elective
FBMT 2230-2234	2230-2234: Special Topics Livestock (1 cr.)		Elective
FBMT 2235-2239	2235-2239: Special Topics Livestock (2 cr.)		Elective

LAS Courses

Course #	Course Title	Credits	Function
	LAS Course from 2 MnTC Goal Areas	6	Liberal Arts & Sciences

Program Course List

Number	Title	Credits	Pre/Corequisites
FBMT 1112	Foundations For Farm Business Management	4	None
FBMT 1121	Preparation for Farm Business Analysis	4	None
FBMT 1122	Implementing the System Management Plan	4	None
FBMT 1131	Managing and Modifying Farm System Data	4	None
FBMT 1132	Interpreting and Using Farm System Data	4	None
FBMT 1170	Intro to Farm Commodity Marketing	3	None
FBMT 1173	Directed Study-Intro to Farm Commodity Marketing	2	None
FBMT 1180	Applying Commodity Marketing Fundamentals	3	None
FBMT 1183	Directed Study - Applying Commodity	2	None

	Marketing Fundamentals		
FBMT 1190	Evaluating Farm Commodity Marketing Tools	3	None
FBMT 1193	Directed Study - Evaluating Farm Commodity Marketing Tools	2	None
FBMT 1211	Introduction to Farm Business Management	4	None
FBMT 2141	Interpreting and Evaluating Financial Data	4	None
FBMT 2142	Interpreting Trends in Business Planning	4	None
FBMT 2151	Strategies in Farm System Data Management	4	None
FBMT 2152	Integrating System Information for Financial Planning	4	
FBMT 2161	Examination of the Context of Farm System Management	4	None
FBMT 2162	Refining Farm System Management	4	None
FBMT 2170	Monitoring Farm Commodity Marketing Plans	3	None
FBMT 2173	Directed Study--Monitoring Farm Commodity Marketing Plans	2	None
FBMT 2180	Strategies in Farm Commodity Marketing	3	None
FBMT 2183	Directed Study--Strategies in Farm Commodity Marketing	2	None
FBMT 2201-2204	Special Topics in General Farm Management	1	None
FBMT 2205-2209	Special Topics in General Farm Management	2	None
FBMT 2210-2214	2210-2214: Special Topics in Marketing	1	None
FBMT 2215-2219	2215-2219: Special Topics in Marketing	2	None
FBMT 2220-2224	2220-2224: Special Topics in Crops	1	Prerequisites: None
FBMT 2225-2229	2225-2229: Special Topics in Crops	2	None
FBMT 2230-2234	Special Topics in Livestock	1	None
FBMT 2235-2239	2235-2239: Special Topics in Livestock	2	None