



South Central College

ACCT 1800 Business Law

Course Outcome Summary

Course Information

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| Description | This course is an introduction to the principles of law as they apply to citizens and businesses. Topics include ethics, the court system, legal system, contracts, negotiable instruments, agency and employment, bailment, business organizations, sales and insurance. (Prerequisites: None) |
| Total Credits | 3 |
| Total Hours | 48 |

Types of Instruction

| Instruction Type | Credits/Hours |
|------------------|---------------|
| Lecture | 3/48 |

Institutional Core Competencies

Critical and Creative Thinking - Students will be able to demonstrate purposeful thinking with the goal of using a creative process for developing and building upon ideas and/or the goal of using a critical process for the analyzing and evaluating of ideas.

Course Competencies

1. Describe ethics, law, and the judicial system

Learning Objectives

- Describe ethics
- Illustrate sources of law
- Describe the judicial process
- Illustrate alternate dispute resolution
- Describe criminal law
- Describe tort law
- Understand the main elements of the American legal system and how it functions within the federal system of government.
- Understand the rights and limitations found in the Constitution.
- Understand the main sources of legal authority, which may include constitutions, treaties, statutes, cases, regulations and decrees.
- Understand and apply legal terminology in an appropriate context.
- Understand and apply the fundamentals of legal reasoning.
- Understand the philosophies of law and the resolution of ethical dilemmas.
- Analyze legal issues through the application of primary and secondary sources of law.
- Understand the functions of courts and other non-judicial tribunals in the resolution of disputes.

2. Apply contract law

Learning Objectives

Illustrate the essentials of contract law
Describe offer and acceptance in contracts
Summarize mutual assent and defective agreements in contracts.
Describe contractual capacity of parties in contracts.
Identify adequate consideration in sales contracts
Discuss legality of contracts
Determine when contracts need to be in writing
Describe third parties in contract law
Describe discharge and remedies in contracts

3. Understand sales and consumer protection laws

Learning Objectives

Describe sales and lease of goods
Identify when title and risk of loss occurs in a sale
Describe performance and breach of sales contract
Identify the warranties in sales contracts and product liability
Illustrate the consumer protection laws

4. Describe property

Learning Objectives

Determine when property is considered personal property
Illustrate contracts involving bailments
Determine when property is considered real property
Identify legal issues in landlord / tenant contracts
Identify legal issues in wills, trusts, and estates

5. Distinguish negotiable instruments

Learning Objectives

Describe purpose and types of negotiable instruments
Illustrate the process of transferring negotiable instruments
Describe rights, defenses, and obligations of holders in due course
Describe banking relationships, rights, and responsibilities

6. Describe insurance, secured transactions, and bankruptcy

Learning Objectives

Understand legal issues in insurance contracts
Understand legal issues in mortgages and other secured transactions
Be aware of legal issues in bankruptcy

7. Illustrate agency and employment

Learning Objectives

Describe legal relationship between principal and agent
Describe agency operations
Be aware of employment laws
Describe labor-management relations law

8. Distinguish differing types of business organizations

Learning Objectives

Differentiate sole proprietors and partnerships.
Describe the corporate entity
Describe corporate governance
Be aware of government regulation of corporate activities.
Understand legal situations which impact businesses, which may include criminal law, civil law, contracts, torts, business organizations, intellectual property, employment law, the legal and regulatory environment of business (local, national and global), Uniform Commercial Code, and alternative forms of dispute resolution.
Understand and apply the use of legal and business data bases.

9. Display professionalism

Learning Objectives

Complete assignments on a daily basis.

Apply legal concepts to cases

Participate in classroom activities.

Analyze and defend alternative outcomes in legal cases through oral and written communication.

Understand the global and culturally diverse context in which business and business law functions.

Analyze fact patterns to identify legal issues and their impact on associated stakeholders.

SCC Accessibility Statement

South Central College strives to make all learning experiences as accessible as possible. If you have a disability and need accommodations for access to this class, contact the Academic Support Center to request and discuss accommodations. North Mankato: Room B-132, (507) 389-7222; Faribault: Room A-116, (507) 332-7222.

Additional information and forms can be found at: www.southcentral.edu/disability

This material can be made available in alternative formats by contacting the Academic Support Center at 507-389-7222.